



SEMLER INDUSTRIES, INC.
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Profile

Customer Service & Sales Support

Objective:

The function of the Inside Sales Representative is to assist in the overall expansion of the organization's sales by meeting or exceeding department goals efficiently while providing direct support to the Territory Managers in the ongoing development of existing and prospective customers. This position is specifically designed to be a training ground for those interested in a career in Outside Sales.

Accountable For:

1. Develop, support and foster sales within Semler's Distributed Products division to assist in meeting or exceeding department goals efficiently.
2. Improve efficiency and time utilization of existing Semler personnel through sales and market support.
3. Perform tasks efficiently and accurately while serving as a technical resource both internally and externally.
4. Responding to customers to ensure their overall satisfaction with the products and services that Semler Industries provides.
5. Support sales effort through strategic sales planning and positioning with Territory Managers to maintain and foster growth.

Minimum Requirements:

1. Must have the ability to speak, write, and comprehend written and verbal instructions in English.
2. Must be able to attend work on time consistently.
3. Have the desire to learn and grow for a career in Sales. An individual in this role has the potential opportunity to grow into an Outside Sales position.

Compensation:

1. Competitive starting salary
2. 401(k) and profit-sharing plan
3. Health and dental plans
4. Short and long-term disability insurance plans

Our Company:

Semler Industries, Inc. was founded in 1905 and remains a family owned and operated business. We provide a close-knit family culture and value our employee's loyalty and experience. While some of our employees have been with us for over 40 years, we place high value on creating a welcoming environment for our newly hired employees.

We serve a variety of long-standing, but evolving, markets and are not only driven to innovate new products for the industries we serve, but also to penetrate new markets with customer oriented solutions to the challenges they may face. Our products include equipment that transfers, measures, stores, and purifies liquids for a variety of industries including:

- Aviation
- Pharmaceutical/Medical
- Food and Beverage
- Chemical Production
- Fuels and Lubricants
- Power Generation
- Fluid Recycling and Environmental Clean-up

Our client list includes industry giants such as:

- Southwest Airlines
- United Airlines
- Miller Brewing
- Caterpillar International
- And many, many (400+) more...

Our recent history has had high-growth, which is expected to continue for years to come. We can offer potential career advancement opportunities for those who perform exceptionally, meet and exceed performance goals, and demonstrate a team mentality through personal accountability and responsibility.